

Dr Mohammad Alramahi

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Professional Attributes

Highly motivated and results-driven senior legal consultant with a successful track record and 20 years' experience training and teaching in universities in the UK and overseas across a wide variety of legal topics. A well rounded academic offering a range of skills including outstanding law, training, communication, management, research and consultancy, combined with exceptional IT and administration skills. An excellent team player possessing strong time management skills, adaptable to change and diversity, consistently retaining a focused mind-set in a high pressure environment and efficiently meeting tight deadlines and set schedules.

Core Competencies

Outstanding presentation abilities. Taught >1,000 students on law programmes at Hull, Greenwich, Bedfordshire, Derby, Manchester, Liverpool, London, Aberdeen and Qatar universities. Supervised four PhDs to completion and UG/LLM dissertations; authored/presented over 20 articles for commercial events and academic journals.

Lecturing and communications excellence. Undertook assignments as Visiting Professor to universities. Appointed by *Liverpool University* as Honorary Lecturer of the Law School.

Finance and funding. Experienced with making successful small research grants (various awards) as well as generating consultancy income for training. Acquired funding and undertook research with high REF scores.

Technical expertise. Fully proficient with using a broad range of e-learning platforms inclusive of Moodle, Blackboard, Adobe Connect, Camtasia.

Acknowledged for value added outcomes. Appointed as external examiner for *University of Reading, University of Coventry, and University of London Metropolitan* law programmes.

Legal expert. Business Law, Commercial Law, Torts & Contracts, Energy Law (especially, upstream contacts), Corporate Governance and Company Law, Intellectual Property, Immigration, and Property Law.

Selected Achievements

Articulate communicator at all levels. Delivered exceptional customer service and recognised by students, clients and colleagues for continuously going the extra mile.

Performed a pivotal function on learning programmes. Adeptly led both LLM and MSc Oil & Gas Law programmes. Developed CPD and postgraduate training for clients and universities from the UK and overseas.

Very strong networking. Built and maintained advantageous global links which are complemented with a large number of memberships; clearly able to present and negotiate at all levels.

Demonstrated solid consultancy abilities. Provided on a wide range of projects with global and UK organisations. Drove forward consultancy projects for many clients including **BP, Total, RICS** and **WIPO**

Commercial awareness. Gained funding for a variety of small research projects in the UK and Qatar. Displayed business acumen, identified opportunities and implemented effective solutions for enterprises.

Formerly Chief Editor. Appointed by Journal of International Trade Law and Policy by **Emerald** for 8 years.

Career History

07/2016-Current University of Bedfordshire

Principal Lecturer in Law

- Postgraduate Programme Leader, Law
- Delivering on a variety of modules including foundation subjects
- Research and publication
- Administrative duty: admission team

01/2016-07/2016 University of Greenwich

Lecturer in Law (Fixed term-Maternity)

10/2014 – 01/2016 Qatar University

Director, Energy and Sustainability Law Centre

- Lectured (law programmes) and training (contract/energy law) for Qatar University and its clients.
- Took on director responsibility of Centre for Energy and Sustainability Law based at the university.
- Secured \$35k USD in marketing donations from one of Qatar's major oil & gas organisations.
- Developed business potential via increased contacts and networking in the UK & overseas.
- Organised two CPD courses for 15 executive delegates from the oil & gas sector.

2013 – 2015 Regents University, London *Visiting Professor*

- Lectured on a variety of PG law modules on the MSc in Oil & Gas Management programme.

01/2011 – 10/2014 University of Hull *Lecturer in Private Law*

- Supervised three PhD students to completion as first supervisor
- Taught over 390 undergraduate students on compulsory foundation legal subjects (i.e. Torts, contracts).
- Delivered lectures to groups of 250 students and led teams in small tutorial groups of 10-12 students.
- Lectured on postgraduate programmes and supervised two PhD students as their primary supervisor.
- Prepared new modules, updated materials, coordinated exams & dissertations and coached students.
- Monitored quality to ensure accreditation and achieved excellent results with external exam boards.
- Co-ordinated placements and mooted competitions and attended UK and overseas conferences.
- Assisted with pastoral and practical day to day support of students as Deputy Warden of Thwaite Hall.

08/2007 – 12/2010 Robert Gordon University, Aberdeen *Lecturer in Law*

- Lectured on the law degree programme, delivering on a variety of modules including foundation subjects.
- Led team as Course Leader on LLM in Oil & Gas Law including staff recruitment and management.
- Recruited new students, provided pastoral care, developed and delivered training and marked work.
- Undertook research and wrote articles for a variety of publications.
- Ensured the quality of work met strict accreditation standards and achieved high pass rates.
- Prepared two successful external accreditation events with reputable energy Institute and Chartered Institute of Arbitrators (CIArb).
- Used e-learning platform and technologies to deliver training to high standards.

2000 – 2007 University of Derby *Associate Lecturer (PT)*

- Associate Lecturer (fact to face) and Online Tutor on the LLM Commercial Law programme.

Academic Qualifications

PhD in Law, Manchester University
 Certified Online Distance Learning Instructor, Laureate Online Education
 Graduate Teaching Assistant Certificate, Manchester University
 LLM (Merit) in Law, University of Strathclyde
 LLB Hons (First), Moutah University

Memberships and Other Information

HEA FHEA, Fellowship, Higher Education Academy (submitted recently application for SFHEA pending outcome)

ITChLaw Member, International Technology Law Association, US (elected as Local Representative)

SCL Member, Society of Construction Law

INTA Member, International Trademark Association, New York, US

SLS Member, Society of Legal Scholars

LSA Member, Law & Society Association

BILETA Member, British & Irish Law, Education and Technology Association

CBRL Member, Council for the British Research in the Levant

UKELA Member, UK Environmental Law Association

PESGB Active Member, Petroleum Exploration Society of Great Britain

RMMLF Member, Rocky Mountain Mineral Law Foundation

AMPLA Associate Member, Australian Mining and Petroleum Law Association

AIPN Education Advisory Board (EAB), Association of International Petroleum Negotiators

ALT Member, Association of Law Teachers

SCL Member, Society for Computers & Law

ASIP Member, The Arab Society for Intellectual Property

SLSA Member, Socio-Legal Studies Association

COPE, Member, Committee on Publication Ethics

Languages: Fluent in **English** and **Arabic**

Interests: Music; history; keeping fit - recently completed 54 mile 'Caledonian Challenge'.

Personal: **British with full clean UK driving licence; excellent references available**

Appendix A. Consultancy, Research and Publications

Consultancy Assignments

University Level:

- CPD (training) clients from the UK and Overseas – various
- Writing & development module materials from scratch (LLM online Postgraduate) University of Derby (2012)
- Devising New PG module preparation (Postgraduates), Regent University, London (2013-2014)
- Several undergraduate module preparation, writing, and reviewing, University of Wales (2010-2012)

VIP Clients:

- UK – TOTAL UK; BP; KENA Consultants
- UK- Euromoney Energy Training
- Royal Institution of Chartered Surveyors (RICS) – MENA branch
- World Intellectual Property Organization, Switzerland
- China – Perto-China; China National Petroleum Corporation
- Ghana – Attorney General and Minister of Justice
- Middle East – ADMA OPECO, UAE; Qatar Petroleum, Qatar; Saudi ARAMCO, Saudi Arabia
- Others – PETRONAS, Malaysia; Sonatrach, Algeria, France

Book – sole author

- “Oil and Gas Law in the UK”, (08/2013), Bloomsbury Professional, ISBN-13: 978-1847665553 (second edition is expected in Q4 2020)

Refereed Journal Articles

- Forthcoming 2020, “75 Year Review of Major Upstream Agreements: A Global Perspective”
- Forthcoming 2020, “Pre Contract Risk Assessment in the Oil and Gas Industry”
- Alramahi, M (2011) “Dispute Resolution in Oil and Gas Contracts”, International Energy Law Review, Issue 3/2011, 7885;
- Alramahi, M (2010) "New gTLDs – Pandora's Box is open", International Review of Law, Computers & Technology, 24:2, 183 - 192.
- With C Filipescu (2009) "UK Data Loss: The Government's Liability", Privacy & Data Security Law Journal, Vol 4, No. 8. pp. 726-749.
- Alramahi, M (2009) "The legal nature of domain names rights" Journal of International Trade Law and Policy, Vol 8, Issue 1, pp.84-94.
- Alramahi, M. (2008) "The protection of internet domain names in Israel and Palestine", Int. J. Technology Transfer and Commercialisation, Vol. 7, No. 1, pp.91–103.

Non-Refereed Journal Articles

- Alramahi, M; Downie, M, “The Downside of Commercial Contracts”, Aberdeen Business School Journal, 2008, pp.10-13.
- “Internet domain names & Trademark Law: Does the current legal scheme provide an adequate protection to domain names under US & UK jurisdictions?”, BILETA Conference at Malta University- Malta (2006)

Books Chapters

- With C Filipescu, "Government e-Surveillance and the Rights to Privacy: An Analysis of the Recent Data Loss Incidents in the UK", (Synergies and Conflicts in Cyberlaw) ISBN 87-991385-5-7) Kierkegaard, S.M. (Eds.), 94-107. 2008.
- "The Legal Nature of Domain Names Rights: Where Are We Now", (Synergies and Conflicts in Cyberlaw) ISBN 87-991385-5-7) Kierkegaard, S.M. (Eds.), 442-451. 2008.
- "Domain Names Protection in the Globalised World", (Domain Names Piracy and Protection), (ISBN: 978-81-314-1843-7) Usha, G (Eds), 69-95, 2008.
- "Internet Domain Names Interrelationship with other Legal Rights: Israeli and Palestinian Perspectives". (Cyberlaw, Security and Privacy) ISBN 87-991385-3-0) Kierkegaard, S.M. (Eds.), 8290. 2007.

Appendix B. Conferences and Workshops

- Law and Society Association (LSA) Annual Meeting, Toronto, 2018, paper presentation
- Law and Society Association (LSA) Annual Meeting, Seattle, WA, USA, 05/2015, paper presentation: "Organising committee member and responsible for Youth Workshop (two days)
- Society of Legal Scholars (SLS) Annual Conference, Edinburgh University, 09/2013, paper presentation: "Recent development on Internet Domain Names"
- University of Liverpool Annual Laureate Conference, 07/2012.
- LSA Annual Meeting, Honolulu, HI, USA, 06/2012, paper: "Trade Mark Use on the Internet and Freedom of Expression" Panel Chair: "Privacy and Information Technologies".
- SLS Annual Conference, Southampton University, 09/2010, 2 paper presentations:
 - Are domain names a new form of property?
 - Trade Mark Use in free-expression.com
- LSA Annual Meeting, Chicago, IL, USA, 05/2010.
Panel Chair/Discussant title 'IP Online: Unexpected Properties and Policies'.
- International Trademark Association (INTA). 132nd INTA Annual Meeting, Boston, MA, USA, 05/2010.
- ITechLaw World Technology Law Conference & Annual Meeting, Boston, MA, USA, 05/2010.
- 4th Annual Global Contract Risk Management for Oil & Gas Industry, Amsterdam, Netherlands, 05/2010.
Key speech title 'Dispute Resolution in Oil & Gas Contracting'.
- 25th Annual BILETA Conference, University of Vienna, Austria, 03/2010.
- Learning in Law Annual Conference (LILAC10): Perspectives on progress, Warwick University, 01/2010.
- SLS Annual Conference, Keele University, UK, 09/2009.
- World Technology Law Conference and Annual Meeting, Seattle, Washington, USA, 05/2009.
- 24th Annual BILETA Conference, Winchester University, UK, 04/2009
- Third International Conference on Legal, Security and Privacy Issues in IT (LSPI) together with the Second International Law and Trade Conference (ILTC), Prague, Czech Republic, 09/2008.
- IP Update, Shepherd+ Wedderburn, Aberdeen, UK, 06/2008.
- 11th International Symposium on Electronic Theses and Dissertations, Robert Gordon University, Aberdeen, UK, 06/2008.
- The eighth All-Energy show, Aberdeen, UK, 05/2008
- Protecting your Intellectual Property Rights in China: Is investing worth it? Aberdeen and Grampian Chamber of Commerce, Aberdeen, UK, 03/2008.
- 23rd Annual BILETA Conference, Glasgow Caledonian University, UK 03/2008, theme: "Law Shaping Technology; Technology Shaping the Law".
- Second International Conference on Legal, Security and Privacy Issues in IT (LSPI), Tsinghua University, Beijing, China, 12/2007, paper: "Internet Domain Names Interrelationship with other Legal Rights: Israeli and Palestinian Perspectives".
- LSA International conference, Law and Society in the 21st Century, 07/2007, Berlin, Germany, paper: "To what extent ICANN Accredited Registrars are guilty?".
- Work-in-Progress (WiP) Seminar, University of Manchester, School of Law "The Ownership of Internet Domain Names" 04/2007.
- 22nd Annual BILETA Conference, University of Hertfordshire, UK, 04/2007, paper: "Has Technology created a new form of Intellectual Property? Establishing Internet Domain Names Ownership".
- SLSA Conference, University of Kent, UK 04/2007, paper: "Freedom to use trademark for non-trademark purpose; the case of Internet Domain names".
- SLS Annual Conference, Keele University, 09/2006, paper: "To what extent a cyber-entrepreneur is liable for buying and selling domain names".
- VI Computer Law World Conference, Edinburgh University, 09/2006, paper: "Ownership of Internet Domain Names".
- First International Information Technology Law Conference, Hamburg, Germany, 05/2006.
- BILETA Conference, Malta University, 04/2006, paper: "Domain name protection in the globalised world".
- SLSA Conference, Stirling University, 03/2006, paper: "Domain Name Disputes: Question of the UDRP".
- BILETA Conference, Queens University, Belfast, 04/2005, paper: "A vision of the future of ICT in legal education".

In terms of external examination;

- External Examiner for the Oil and Gas Law Masters Programme, Coventry University, 2016-2020
- External Examiner, University of Reading, 2018-2021
- External Examiner, University of London Metropolitan, 2018-2021
- Chief Examiner and Subject Convenor, University of London International Programmes, 2014-2015
- External Examiner, Oil & Gas Trade Management- MSc, Regent's University London
- PhD External Examiner at number of UK and Overseas Universities (I receive external examination requests for PhD Viva on regular basis)

In terms of dissertation/thesis supervision, I provided LLM Masters supervision to over 200 students within the subject areas noted above. I successfully supervised two PhD students as primary supervisor.